

# YUHSI TAKAHASHI

## Network Solutions Architect

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### Objective

Proven Solutions Architect with a track record of delivering secure, scalable network infrastructures and aligning technical solutions with business objectives. My expertise in advanced network design, security, and enterprise solutions, and passion for solving complex challenges position me as a leader who delivers innovative solutions and measurable outcomes in dynamic environments.

### Skills and Certifications

 Certifications	 Technical Expertise	 Business Acumen
CCNA, CCDA, CCNA-CD CCNP, CCDP CCSI, CCAI CCIE AWS Cloud Practitioner*	Advanced Routing (OSPF, BGP) Switching (MPLS, SVI, VLAN) Network Design Security Data enter	Business Strategy Development Technical Leadership Operational Excellence Budget Design & Management Scalable Business Solutions

### Strengths

 Solutions Architect	 Security and Automation	 Customer Engagement
Expertise in designing and deploying scalable enterprise network architectures.	Strong skills in implementing secure networks, lifecycle, and automation tools.	Strong negotiation skills with proven ability to help customer satisfaction and boost sales

### Experience

<b>Cisco Systems</b>	RTP, NC
<b>Success Programs Manager</b>	10/2020 - 11/2024
<ul style="list-style-type: none"><li>• Deep technical understanding of customer situations to map their need to Cisco Services</li><li>• Delivered technical solutions across Enterprise Networks, Security, Data Center, Collaboration, and Wireless</li><li>• Led technical workshops to align customer needs with Cisco solutions</li><li>• Supported Cisco technology adoption for seamless integration and measurable results</li><li>• Enhanced customer engagement by 40% achieving Customer Satisfaction (CSAT) of 4.3 avg</li><li>• Spearheaded initiatives that boosted service sales by 25-40% through scalable delivery frameworks</li></ul>	
<b>Cisco Systems</b>	RTP, NC
<b>Customer Success Specialist</b>	03/2019 - 10/2020
<ul style="list-style-type: none"><li>• Increased customer adoption by 50% through targeted knowledge transfer sessions</li><li>• Delivered technical workshops, as Subject-Matter Expert (SME) for Cisco DNAC and advanced network architectures</li><li>• As SME, I had a clear understanding of customers' needs in brownfield and greenfield solutions</li><li>• Mentored Junior engineers training them in best practices and knowledge-sharing sessions delivery</li><li>• Designed and developed and executed strategies for product expansion</li><li>• Collaborated with Account Teams to deliver unified, customer-focused solutions</li></ul>	
<b>Cisco Systems</b>	RTP, NC and Mexico City
<b>Network Consulting Engineer IV / Team Leader and Mentor</b>	01/2009 - 03/2019
<ul style="list-style-type: none"><li>• Managed Public Sector and Healthcare clients, delivering tailored network solutions and mentoring teams for operational success</li><li>• Designed and implemented scalable network architectures for greenfield and brownfield environments</li><li>• Led design implementations, migrations and maintenance windows, with a focus on scalability and reliability</li><li>• Delivered expert routing, switching, data center, and security solutions, showcasing advanced networking skills</li><li>• Boosted team productivity from 8% to 85% in one year by streamlining workflows</li><li>• Cut task completion time by 30%, doubling output and expediting timelines</li></ul>	

## Achievements



### Cisco DNAC Fast Track

Created, developed and delivered the FAST Track program, accelerating customer adoption by 60% and ensuring seamless Cisco technology integration.



### Network Optimization

Designed and implemented Nexus-based enterprise network solutions, reducing latency by 25% and enhancing scalability for TRUSTSec operations.



### Secure Firewall Deployment

Implemented secure firewall using IPsec and QoS within a 5-hour window, improving network speed and security for university clients.

## Education

### North Carolina State University

Raleigh, NC

#### Masters of Business Administration

- Technology Innovation

### Universidad de las Americas- Puebla

Puebla

#### Masters in Science

- Electronic and Computer Networks Engineering

### Universidad de las Americas - Puebla

Puebla

#### Bachelor in Science

- Electronics and Communications Engineering

## Certifications and Additional Skills



### Customer Success Skills

Customer Adoption Growth  
Tailored Solutions for Retention  
Customer Success Strategy  
Scalable Business Solutions  
Customer Lifecycle Management



### Project Management Skills

Analyzing Data and Data Science  
Internal Audit  
Market analysis  
PMP and Agile Methodologies  
Data Science



### Digital Marketing Skills

Digital Strategy  
A/B Testing  
Google Digital Marketing Tools  
Meta Digital Marketing Tools  
SEO



### Presentation Skills

Technical Workshops Delivery  
Executive-level Presentations  
Cross-Functional Collaboration  
Data-Driven Reporting  
Customer Engagement



### Computer Software Skills

MS Office, Office 365  
Excel, Word, PowerPoint, Visio  
Windows, Mac-OS  
Google Office  
Salesforce, CRM



### Other Skills

SaaS Intelligence  
Team Leadership & Management  
Product Development  
Product Management  
Quality Assurance

## Languages

English Native ●●●●●

Spanish Native ●●●●●

Italian Advanced ●●●●●

German Intermediate ●●●●●

Japanese Beginner ●●●●●

Portuguese Beginner ●●●●●

## Passions



Marathoner



Cycling (Road & MTB XC)



Tennis & Pickleball